

## MASSEY KNAKAL 2009 SOFTBALL CHAMPIONS



Congratulations to the 2009 MK Softball Team for beating First Service Williams in the finals this year!



MARCH 24 --  
EVAN & LAYA DANIEL  
1<sup>ST</sup> CHILD, JAKE



MAY 6 --  
ADAM & SITA HESS  
2<sup>ND</sup> CHILD, MINA RAFAELA



MAY 6 --  
TOM & NICOLE GAMMINO  
2<sup>ND</sup> CHILD, SYDNEY FRANCIS



MAY 7 --  
SHIRLEY & ANDREW MARTIRE  
1<sup>ST</sup> CHILD, VIVIANA



MAY 26 --  
GEOFF & JANE BAILEY  
1<sup>ST</sup> CHILD, ALEXANDRA



JULY 2 --  
CHRIS & NATHALIE BRODHEAD  
3<sup>RD</sup> CHILD, WALTER VALLIER



AUGUST 3 --  
SHIMON SHKURY & RUBY GELMAN  
1<sup>ST</sup> CHILD, ARIEL MOSHE



AUGUST 19 --  
JASMINE & KLODI MELE  
1<sup>ST</sup> CHILD, ADRIAN



OCTOBER 13 --  
CHRISTY MOYLE & JOSÉ ALVAREZ  
1<sup>ST</sup> CHILD, SIENNA

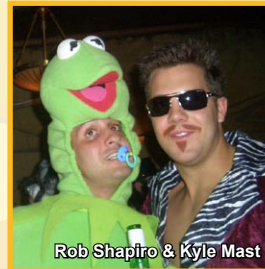


**GUESS WHO?**  
... ON PAGE 2!



# GUESS WHO?

# WHAT WAS YOUR BEST HALLOWEEN COSTUME?



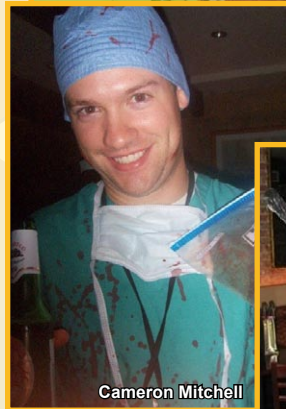
Rob Shapiro & Kyle Mast



Rob Shapiro



Dan Hagan & Jon Hageman



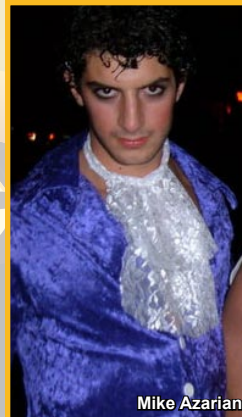
Cameron Mitchell



Billy Simons



Nancy Guo



Mike Azarian



Mike Azarian



Mark Lively



Mark Lively's New Associate



Mark Lively

- A. Jess Paindiris
- B. Cory Rosenthal
- C. Ted McLaughlin
- D. Monica Ortiz
- E. Erin Mitchell
- F. Shannon Krause
- G. Brendan Gotch
- H. Guthrie Garvin





## SPOTLIGHT on

### JEFF JAKOB

*Associate,  
Manhattan Office*



#### **What was one of the most valuable things you learned from working so close with Paul?**

The man can read people like nobody I've ever seen. One time he let me tag along on a meeting with a potential seller. The client began to ask a question, and Paul answered a completely different one. Yet the look on the seller's face was as if Paul had given him exactly the answer he wanted to hear. In short, he didn't respond to what the seller actually said, but what the seller was thinking. Since working with Paul I've tried to remember this when dealing with people and ask myself "what is this person actually trying to say?"

#### **You were a lifeguard for years - I don't know how to swim, what is one piece of advice you can give someone who wants to learn how to swim.**

To quote a great man, "It's all in the hips."

#### **Your degree is in Philosophy, how have you used that in real estate?**

Well, I'll probably never use any direct knowledge from my Philosophy classes, but I developed broader skills that can be applied many places. One thing philosophy taught me is how to organize my thoughts better and that has helped me a lot in this job.

#### **You live in Park Slope, what's your favorite spot in your neighborhood?**

Aside from hanging out around Atlantic Terminal, 5th Avenue is my favorite spot. There are tons of restaurants and bars a quick walk away. The growlers and sandwiches from Bierkraft rub me just the right way.

#### **On growing up in South Jersey:**

I'm one of those who likes to specify SOUTH Jersey. I'm actually more from the Philly area. I went to high school in Philly and used to get teased about Jersey being nothing but farms and cows because that's what all the Philly kids would see on their way to the shore. When I went to college with a lot of NY kids, I got teased about Jersey being nothing but strip malls and liquor stores.

#### **You were one of the those kids with weird pets – care to explain?**

I had a hedgehog, which was cool. But my favorite was my pet crow. I actually had two of them at different times. They're really funny animals. He'd live in my yard and would fly down on my shoulder and squawk in my ear every time I left the house. He'd try to follow me when I'd leave so I'd throw him in the air and then run down the street. He'd chase me for a house or two and then fly home.

#### **What's one thing you learned about NYC since moving here?**

If I ever wanted to pick up girls, I'd ride the 6 train back and forth between 59th Street and the Brooklyn Bridge.